# First-Line Supervisors of Non-Retail Sales Workers (41-1012)

**Occupation description:** Directly supervise and coordinate activities of sales workers other than retail sales workers. May perform duties, such as budgeting, accounting, and personnel work, in addition to supervisory duties.

Employment and Job Openings						
	Average employment			Average annual openings		
	2010 estimate	2020 projection	Percent change	Growth	Replacement Total	
Alaska	208	225	8.2	2	5 7	
<b>United States</b>	422,900	440,000	4.0	1,710	10,640 12,350	

#### Job outlook

Alaska: Alaska's employment growth is low with low employment opportunities. Read more.

### 2013 Wages **2**

	Mean Wage and 95% Confidence Interval		Wage by Percentile			
	Low	Mean	High	10th	Median	90th
United States	n/a	39.85	n/a	17.57	33.92	69.80
Alaska	24.80	27.14	29.48	15.47	24.17	39.98
Anchorage/Mat-Su Area (MSA)	24.78	27.83	30.88	15.37	25.10	41.78
Fairbanks North Star Borough (MSA)	21.02	22.81	24.60	16.11	21.27	33.45

### **Labor Force Indicators**

2012 Worker Characteristics					
Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus	
168	7	4.2	43.8	27.8	

2012 Potential Supply		
Qualified but working in another occupation	85	
Currently employed in a lower paid occupation	65	
UI claimants previously working in occupation	25	

2012 ALEXsys Employment Data			
Number of registrants	337		
Number of job position postings	22		
Ratio of registrants to job position postings	15.3		

## Typical Entry-level Education, Experience, and/or On-the-job Training

Education: High school diploma or equivalent Work experience: More than On-the-job training: None

5 years

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